## Contact

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# Education

2023 MA in Global Media and Communications University of Warwick	Merit
2021 <b>BA in English and Media S</b> Ashoka University	3.0 Studies
2018 AISSCE	93.4%
Delhi Public School, Ranchi	
2016 ICSE	93.4%
Loreto Convent, Ranchi	

## Expertise

- Microsoft Office
- Social Media Management
- Brand Strategy
- Search Engine Optimisation (SEO)
- Search Engine Marketing (SEM)
- Conversion Rate Optimisation
- Digital Analytics
- Marketing Automation
- Adobe Creative Suite
- Copy Writing
- Community Engagement Strategies

# Language

English

Hindi

# Aakriti Sahu

Creative and results-driven marketing professional with expertise in social media management, content marketing, and digital analytics. Proven success in developing and executing data-driven strategies for F&B clients, achieving measurable outcomes in campaign optimisation and audience engagement. Proficient in tools like Adobe Creative Suite, Canva, and SEO/SEM techniques to enhance brand aesthetics and drive conversion rate optimisation (CRO). Adept at cross-functional collaboration, delivering projects on time, and aligning campaigns with business goals. Holds an MA in Global Media and Communications, with excellent skills in writing, editing, and strategic communication.

## Experience

#### O April 2024 - Now

Aishwarya Sahu Yoga - Remote

Social Media Marketing Manager

- Increased accounts reached by 30% and non-follower reach by 140% through targeted content strategies.
- Boosted profile activity by 46.7%, with external link taps growing by 9.4% and profile visits rising by 47.7%.
- Achieved a 54% increase in follower count and enhanced engagement rates by 35.1%.
- Produced viral posts, with the most successful generating 145,000 views and 95,000 interactions.

#### O May 2021 - Aug 2022

#### Arjun Madan Consulting – Remote Social Media and Digital Marketing Intern

- Spearheaded content creation and brand strategy for F&B clients, increasing likes and engagement rates by over 400% on average.
- Played a key role in scaling Minus30's Instagram account to 30k+ followers while expanding into Bengaluru.
- Delivered optimised PPC and organic campaigns, consistently achieving client KPIs.
- For Godaam restaurant, scaled a new account by 10x over two months, increasing likes to 150+ per post and generating direct bookings.

#### June 2021 - Sept 2021

#### RollingSlate - New Delhi, India

#### **English Editor**

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- Proofread and edited 50+ manuscripts, ensuring compliance with brand tone and grammatical accuracy.
- Enhanced clarity and impact of marketing copywriting projects for clients across diverse industries

#### April 2021 - May 2021

#### CriTaxCorp / Le Monde Francophone – Remote Video Editing and Marketing Intern

- Edited, dubbed, and colour-corrected over 20 marketing videos for YouTube and Instagram using Adobe Premiere Pro.
- Applied marketing automation techniques to streamline content scheduling and publishing.

#### **O** Sept 2019 - Oct 2020

#### Her Campus Media - National Capital Region, India Contributing Author

• Published high-impact articles in the Lifestyle and Entertainment section, leveraging strong copywriting and SEO skills to reach target audiences.

#### A May 2019 - June 2019

The Asian Age - New Delhi, India

#### Intern

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• Attended press conferences and contributed 10+ published articles to this renowned multinational newspaper.

### **Notable Achievements**

Market Expansion Success: Played a pivotal role in helping Minus30 penetrate new markets, including Bengaluru, while scaling the brand's Instagram presence to 30k+ followers.

• Content Virality: Delivered consistently engaging and professional posts for F&B clients, with some campaigns exceeding 400% growth in engagement compared to their baseline metrics.